

Appendix E: Procurement Option Appraisal

Procurement Options and Analysis:

Procurement Option	Advantages	Weaknesses	Case Studies
<p>RM6095</p> <p>Crown Commercial Framework Agreement ends September 2025. Focus on delivering fibre connectivity to public sector sites</p>	<ul style="list-style-type: none"> - Over 60 Aggregators, Commercial Fibre & Wireless Carriers on the Framework - Would accelerate Procurement - Recognised by the Market - T&C's already accepted by participating companies - Provides option to evaluate based on local requirements - Procurement within 2 months - Reduce costs 	<ul style="list-style-type: none"> - No option for dialogue but this can be addressed by soft market testing pre procurement 	<p>Adopted by a number of DCMS LFFN Projects as well as Council WAN Procurements (Wakefield Council)_</p>
<p>RM6116</p> <p>New Network Services 3 Crown Commercial DPS Framework covering three LOT's relating to Data Access & Local Connectivity Services</p> <p>Replacement for RM3808</p>	<ul style="list-style-type: none"> - Over 60 Aggregators, Commercial Fibre & Wireless Carriers on the Framework - Not restricted to public sector sites (village halls etc) - Both LOT's could be applicable - Recognised by the Market - T&C's already accepted by participating companies - Provides option to evaluate based on local requirements - Preferred route of DCMS - Procurement within 2 months - Reduce costs 	<ul style="list-style-type: none"> - No option for dialogue but this can be addressed by soft market testing pre procurement - Reduces flexibility to address local aspirations can be addressed by presenting a very clear specification 	<p>Already being adopted by a number of local authorities since its launch in August 2023 and is regarded as the main procurement channel for fibre infrastructure procurements</p>
<p>IPTD Local Procurement</p> <p>Initiate a local procurement process</p>	<ul style="list-style-type: none"> - More local requirement focused - Ability to negotiate and secure a more focused outcome 	<ul style="list-style-type: none"> - Although £2.0M of funding may not offer the scale and value to justify an IPTD 	<p>Local procurement adopted when scale is achieved ie</p>

<p>which include an element of restricted competitive dialogue</p>	<ul style="list-style-type: none"> - Ability to leverage social value - Will not exclude any companies not included on the frameworks may ensure greater involvement from local companies - Ability to negotiate could offer opportunities to leverage best value 	<ul style="list-style-type: none"> - View of the market could create additional expense in bidding which could be difficult to justify and could reduce interest - Would take between 3-5 Months to complete - 	<p>Leeds CC or at a County Council level</p>